



SELLER'S CHECKLIST



INSIDE

- ☐ Kitchen and bathroom should shine
- ☐ Quick once-over with the vacuum; all carpets should be clean – Shampoo if necessary
- ☐ Add air Fresheners / Plug-ins
- ☐ Keep trash cans empty
- ☐ Place fresh flowers in the main rooms
- ☐ Put dishes away, unless setting a formal display for decoration
- ☐ Get rid of anything you don't need or use, or store it off-site
- ☐ Make sure all beds are made and all clothes put away
- ☐ Drapes should be opened and lights turned on for a brighter welcoming feel
- ☐ Straighten up closets
- ☐ Put all toys away
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- ☐ Play soft music
- ☐ Keep pets out of the way. Pet areas should be clean and odor-free
- ☐ Secure jewelry, cash, prescription medication, and other valuables
- ☐ Enhance the spaciousness of each room
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OUTSIDE:

Talk about curb appeal! It is estimated that more than 50% of all houses are sold before the buyer(s) get out of their cars. Stand across the street from your house and review its curb appeal.

- ☐ Sweep or blow off all walkways
- ☐ Remove newspapers, bikes, toys and any yard tools or equipment
- ☐ Keep your garage door closed
- ☐ Park extra cars away from the property
- ☐ Trim shrubs and trees
- ☐ Apply fresh paint throughout
- ☐ Clean windows and window coverings throughout
- ☐ Make sure all plumbing and appliances are in working order
- ☐ Make sure all sealants (window, tub, shower, sink, etc.) are in good condition
- ☐ Make sure roof and gutters are in good condition and clean; no repairs needed
- ☐ Make sure lawn doesn't look like it needs mowing, plant flowers and spruce up mulch or refresh beds etc. with new mulch
- ☐ Keep outdoor pet areas clean and any pet droppings picked up

REPAIRS

- ☐ Repair Leaky faucets
- ☐ Repair broken window screens
- ☐ Repair appliances that are not working

IMPORTANT REMINDERS

- Potential buyers usually feel more comfortable if the owners are not present.
- If people unaccompanied by an agent request to see your property, please refer them to your real estate professional for an appointment
- Leave a number where you can be reached if you are leaving town, even for a weekend